

## ON THE RADAR

## Centerstone: Managing Property Properly

Because of their experience with their former employer, a large architectural and design firm, Centerstone Software's founders gained a profound appreciation for their clients' need for a single view of all their physical workplace resources, including real estate, personnel, leased equipment and the like. Relevant data was typically dispersed across disparate systems, making it difficult for operations managers to make informed planning decisions.

In response, Centerstone developed e-Center One, its Web-based workplace-resource-management system. The system aggregates and analyzes information drawn from related systems, such as human resources and financial applications, to provide managers with a bird's-eye view of all workplace resources. e-Center One displays information in several views, including the following:

- *Sites and buildings.* Contains relevant information on all buildings in a client's real-estate portfolio. Data include building-function, division or department, tenant, measured-area and space status;
- *Floors and regions.* Displays related floor-plan information for any building in the client's real-estate portfolio;
- *Spaces and measured areas.* Allows users to query the system to quickly and available space. Results can be displayed by business unit, function, square footage and headcount;
- *HR.* Contains related personnel information, such as an employee's assigned division, space assignment and contact information; and
- *Business unit.* Contains information on the customer's business hierarchy and business-unit types.

In addition to integrating its offering with related packaged applications, Centerstone has developed integration links between e-Center One and a number of outside providers that provide workplace-related services to enterprises, including vendors such as architecture, engineering and construction firms.

Centerstone already has a stable of big-name clients, such as FleetBoston Financial, GE Plastics and The Gillette Company, which have bought into its vision for workplace-resource management. Armed with a new and improved view into their workplace data, Centerstone's clients are using eCenterOne to make smarter operational decisions, enabling them to plan more efficiently and reduce their operating costs.

.Amy Levy